

Dimension Four[®] Wheel

Outcome

Plan

Money

People

**RECOGNITION
EVENTS[®]**
**Outcome success and
delivery accountability
agreed at the outset**

Tracking value stream to end of ROI period
Sustaining changes (REs)

Visioning workshops
Define Recognition Events
Break-through workshops
Future video / rich picture

D4 training
Collect financial data
Define Value Flashpoints (VFs)
Value Driver customization
(x-check with chart of accounts)

LEAN PROGRAMME ACCELERATES COMPLETION

Backcast Network for all R.E.s
Establish backcast milestones
Merge with forecast milestones
Alignment analysis planning workshops

Monte Carlo Box estimating
Define Value Flashpoints (VFs)
Socialize and challenge VFs
Establish Finance ownership

COMMUNICATE AGREED BENEFITS

Identify costs
Cash flow with benefits
DCF/NPV preparation
Confirm business approval and ownership of Business Case

AGREED COMMERCIALS & PLAN IN PID

Appoint right team
Identify skills sets needed
Resource capacity analysis
Brief on *line mgt delegation*
Develop *change comms & stakeholder mgt plan*
Socialize future video

Define RACI *
Set REs in Performance contracts
Agree Executives' incentives and sanctions
Communicate roles and responsibilities

Ask RE owners about blockers (risks)
Strengthen risk management processes
Monitor risks to REs with Linkage Table
Appoint benefit control mgr(s)

Identify threat to Value Flashpoints
Re-authorize project in active risk mgt
Commit to new options

Withdraw financial authority
Challenge to find smarter route
Re-plan to secure value & renew financial approval

BENEFITS CONTROL PROCESS

VISIONING

ROI REALISATION

BENEFITS PLANNING

BENEFIT REALISATION

CHANGE REALISATION

BACKCAST PLANNING

RE-ROUTING

VALUE CASE

RISK IDENTIFICATION

BUSINESS CASE

MANAGEMENT INCENTIVISATION

MOBILISATION

*Responsible
Accountable
Consulted
informed